

July 3, 2006

**con terra GmbH and ESRI Geoinformatik GmbH  
Announce Affiliation**

**Effective July 1, 2006, ESRI Geoinformatik GmbH in Kranzberg, Germany, has acquired a majority interest in con terra GmbH of Münster, Germany. At the same time, Dr. Albert Remke has joined ESRI Geoinformatik GmbH as additional shareholder.**

This affiliation enables the two companies to expand the scope of their activities and services in the GIS market.

ESRI has established a strong market position as GIS specialist, providing leadership over decades. ESRI's core competencies are centered on own products, technology and complementary IT standards. In addition, ESRI focuses on GIS and SAP integration, GIS-based cartography, and enterprise solutions. The company offers services and solutions for a broad range of applications, providing high value to customers in government, industry, and sciences.

con terra is a successful consultancy and software development company operating in the field of GIS. In developing and marketing the sdi.suite product line, with its involvement in the open source software initiative 52°North, and by making essential contributions to national and international standards, con terra has taken a major role in establishing spatial data infrastructures (SDI). con terra has been working with ESRI in close partnership for more than twelve years.

Both companies will continue to provide their distinctive services and products, operating independently under the existing management.

In combining technical skills and a broad range of applications, the two companies offer high value to customers and partners. Jointly, ESRI and con terra also create additional customer advantage by providing comprehensive service and sustainable business solutions.

Company profile ESRI Geoinformatik GmbH:

Since 1969, ESRI has been giving customers around the world the power to think and plan geographically. The market leader in GIS, ESRI software is used in more than 300,000 organizations worldwide including each of the 200 largest cities in the United States, most national governments, more than two-thirds of Fortune 500 companies, and more than 7,000 colleges and universities. ESRI applications, running on more than one million desktops and thousands of Web and enterprise servers, provide the backbone for the world's mapping and spatial analysis. ESRI is the only vendor that provides complete technical solutions for desktop, mobile, server, and Internet platforms

In Germany, ESRI Inc. is represented by ESRI Geoinformatik GmbH with its principal office in Kranzberg, nearby Munich. Founded 1979 the company has 150 employees in Kranzberg, Leipzig, Hannover, Bonn and its Suisse offices Zurich and Nyon (near Geneva).

The subject of activities is geographical information systems (GIS). As official ESRI Distributor ESRI Geoinformatik is selling standard software of ESRI Inc.

\* \* \*

Contact:**ESRI Geoinformatik GmbH**

Ringstraße 7

D-85402 Kranzberg

Phone +49 (8166) 677-0

Fax: +49 (8166) 677-111

info@ESRI-Germany.de

<http://ESRI-Germany.de>